OUTCOME PACKAGE / SOVEREIGN

CLEAR / SOVEREIGN

Know what the institution can protect and negotiate

WHEN TO CALL

Strategic arrangements are considered without an integrated map of rights, revenue, dependencies and domestic capacity.

OUTCOME PURCHASED

A reviewable rights and value map with contractual and institutional decision options.

WHAT YOU KEEP

Rights–obligations ledger, value model, clause options, dependency alternatives and sovereign control dashboard.

PILOT BOUNDARY

1 value chain or contract family, 15–25 business days after authorised intake.

ACCEPTANCE TEST

Each proposed lever is supported by a recordable right or dependency and assigned to an institutional owner.

KA SANU COMMITMENT: named accountable lead, status and source for every in-scope item; senior oversight; exportable file; no-fee correction of work products failing written acceptance criteria.

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