SECTOR BRIEF / REFINING_ENERGY

Refineries and Energy / Raffinage & Énergie

THE BUSINESS DECISION

Energy procurement, petroleum delivery, contractual volume and settlement

KEY BUYERS

Procurement, Compliance, CFO, Energy Trading

PROPOSED PACKAGE

CLEAR / TRADE + CLEAR / CASH

HANDOVER THE BUYER OWNS

Source-backed counterparty and document matrix, payment discrepancies, named corrective actions

DELIVERY COMMITMENT: every scoped item has a documented disposition and owner; handover is acceptance-tested, with no-fee rework for nonconforming outputs.

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Next step: agree the scope, decision outcome and acceptance criteria with your team.